

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Snowmass Village

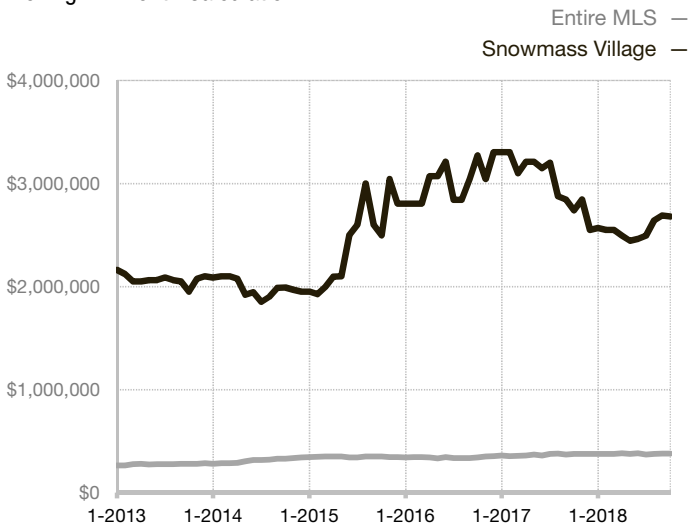
Single Family Key Metrics	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	6	5	- 16.7%	68	73	+ 7.4%
Sold Listings	6	5	- 16.7%	32	39	+ 21.9%
Median Sales Price*	\$2,707,500	\$2,037,500	- 24.7%	\$2,568,500	\$2,727,500	+ 6.2%
Average Sales Price*	\$3,442,000	\$3,241,500	- 5.8%	\$3,426,766	\$3,295,584	- 3.8%
Percent of List Price Received*	93.9%	87.6%	- 6.7%	92.3%	92.6%	+ 0.3%
Days on Market Until Sale	204	303	+ 48.5%	231	246	+ 6.5%
Inventory of Homes for Sale	79	68	- 13.9%	--	--	--
Months Supply of Inventory	24.1	16.3	- 32.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	18	13	- 27.8%	109	201	+ 84.4%
Sold Listings	10	16	+ 60.0%	84	120	+ 42.9%
Median Sales Price*	\$729,750	\$670,000	- 8.2%	\$588,000	\$526,600	- 10.4%
Average Sales Price*	\$1,166,565	\$821,100	- 29.6%	\$982,612	\$733,718	- 25.3%
Percent of List Price Received*	90.9%	95.4%	+ 5.0%	94.7%	95.4%	+ 0.7%
Days on Market Until Sale	359	211	- 41.2%	265	147	- 44.5%
Inventory of Homes for Sale	133	120	- 9.8%	--	--	--
Months Supply of Inventory	15.6	10.3	- 34.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

