

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Old Snowmass

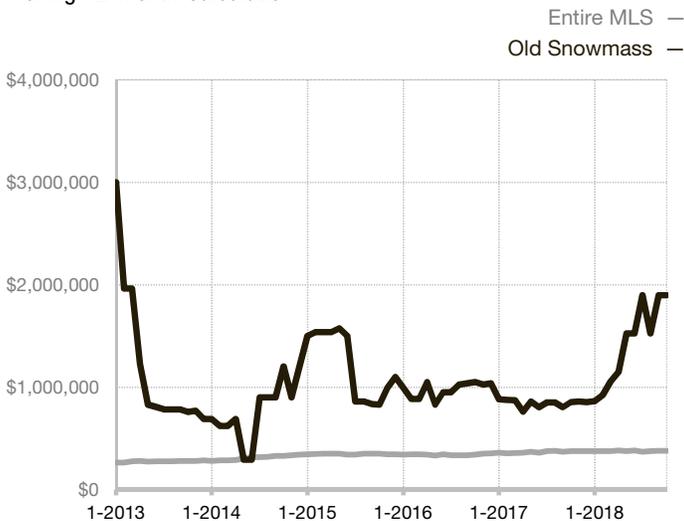
| Single Family Key Metrics | October | | | Year to Date | | |
|---------------------------------|-------------|--------------------|-----------------------------------|--------------|--------------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 10-2017 | Thru 10-2018 | Percent Change from Previous Year |
| New Listings | 2 | 1 | - 50.0% | 39 | 26 | - 33.3% |
| Sold Listings | 3 | 3 | 0.0% | 14 | 19 | + 35.7% |
| Median Sales Price* | \$1,055,000 | \$1,100,000 | + 4.3% | \$854,750 | \$2,350,000 | + 174.9% |
| Average Sales Price* | \$1,681,843 | \$1,317,667 | - 21.7% | \$1,201,966 | \$2,852,421 | + 137.3% |
| Percent of List Price Received* | 91.7% | 93.1% | + 1.5% | 92.6% | 94.5% | + 2.1% |
| Days on Market Until Sale | 102 | 349 | + 242.2% | 167 | 237 | + 41.9% |
| Inventory of Homes for Sale | 40 | 30 | - 25.0% | -- | -- | -- |
| Months Supply of Inventory | 24.4 | 14.3 | - 41.4% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo Key Metrics | October | | | Year to Date | | |
|---------------------------------|-----------|-------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 10-2017 | Thru 10-2018 | Percent Change from Previous Year |
| New Listings | 2 | 0 | - 100.0% | 9 | 2 | - 77.8% |
| Sold Listings | 1 | 0 | - 100.0% | 6 | 2 | - 66.7% |
| Median Sales Price* | \$750,000 | \$0 | - 100.0% | \$267,500 | \$337,000 | + 26.0% |
| Average Sales Price* | \$750,000 | \$0 | - 100.0% | \$343,667 | \$337,000 | - 1.9% |
| Percent of List Price Received* | 100.0% | 0.0% | - 100.0% | 96.7% | 97.8% | + 1.1% |
| Days on Market Until Sale | 0 | 0 | -- | 103 | 43 | - 58.3% |
| Inventory of Homes for Sale | 3 | 1 | - 66.7% | -- | -- | -- |
| Months Supply of Inventory | 3.0 | 0.8 | - 73.3% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

