Local Market Update for July 2016 A Research Tool Provided by the Colorado Association of REALTORS®

Snowmass Village

Single Family	July			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 07-2015	Thru 7-2016	Percent Change from Previous Year
New Listings	10	12	+ 20.0%	43	48	+ 11.6%
Sold Listings	3	2	- 33.3%	18	23	+ 27.8%
Median Sales Price*	\$7,200,000	\$2,535,500	- 64.8%	\$5,322,500	\$3,560,000	- 33.1%
Average Sales Price*	\$6,750,000	\$2,535,500	- 62.4%	\$4,736,056	\$4,133,826	- 12.7%
Percent of List Price Received*	89.0%	98.0%	+ 10.1%	90.3%	90.8%	+ 0.6%
Days on Market Until Sale	315	7	- 97.8%	219	200	- 8.7%
Inventory of Homes for Sale	67	69	+ 3.0%			
Months Supply of Inventory	21.1	20.7	- 1.9%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date			
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 07-2015	Thru 7-2016	Percent Change from Previous Year	
New Listings	23	10	- 56.5%	104	93	- 10.6%	
Sold Listings	4	2	- 50.0%	61	38	- 37.7%	
Median Sales Price*	\$735,000	\$700,000	- 4.8%	\$750,000	\$635,000	- 15.3%	
Average Sales Price*	\$803,750	\$700,000	- 12.9%	\$1,009,841	\$1,012,931	+ 0.3%	
Percent of List Price Received*	92.5%	89.4%	- 3.4%	93.2%	93.4%	+ 0.2%	
Days on Market Until Sale	113	411	+ 263.7%	253	232	- 8.3%	
Inventory of Homes for Sale	173	180	+ 4.0%				
Months Supply of Inventory	21.9	31.3	+ 42.9%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Rolling 12-Month Calculation Entire MLS -Snowmass Village -\$4,000,000 \$3,000,000 \$2,000,000 \$1,000,000 \$0 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016

Median Sales Price - Single Family

Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

